Exam – How Successful Leaders Think

Student Name: _______________________________________________________
Date: _________________________

Questions:
1. When we look for lessons in the actions of great leaders, we should focus on:
   ___________________________________________________________________

2. Great leaders share a somewhat unusual trait described as:
   ___________________________________________________________________

3. This predisposition was first identified more than 60 years ago by:
   ___________________________________________________________________

4. The two basic software business models described in the article were:
   ___________________________________________________________________

5. Human beings are distinguished from nearly every other creature by:
   ___________________________________________________________________

6. By forcing a choice between the “right” and “wrong” alternatives prematurely we:
   ___________________________________________________________________

7. The first of the four steps in decision making is:
   ___________________________________________________________________

8. A key salient feature for Red Hat, consider by Bob Young but ignored by others was:
   ___________________________________________________________________

9. The second of the four steps in decision making is:
   ___________________________________________________________________

10. Sometimes when we make bad decisions, sometimes it is because:
    ___________________________________________________________________

11. The third of the four steps in decision making is:
    ___________________________________________________________________

12. Integrative thinkers see the entire architecture of the problem, and importantly:
    ___________________________________________________________________

13. The fourth of the four steps in decision making is:
    ___________________________________________________________________

14. Too often, we accept an unpleasant trade-off with relatively little complaint because:
    ___________________________________________________________________
15. A leader who embraces holistic thinking can creatively resolve:

16. The integrative thinker welcomes the challenge of:

17. According to Thomas C. Chamberlin the mind appears to possess the power of: